



O1 COMPANY

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## COMPANY

6.779

**COUNTRIES** 

1.237

**EMPLOYEES** (TRISTARS)

11

**BRANDS** 

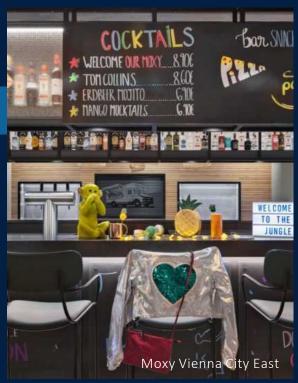
## TRISTAR: YOUR AWARD-WINNING HOTEL OPERATOR

tristar is an owner-managed hotel group specializing in the operation of branded hotels.

As a white label operator, we work with the world's largest hotel chains and manage all our hotels under an internationally recognized brand.

Our partnerships combine the strengths of a global hotel group with the advantages of a local hotel operator.







We believe that hotel management is more than good revenue figures. Excellent products and motivated employees are our key to success.

With passion and expertise.

ULRICH ENZINGER UND MATTHIAS KOERBER - OWNERS

## MILESTONES



First hotel opening

Partnership with

Marriott

INTERNATIONAL

Completion of 6 new hotel projects

"A" Treugast Rating

1,000 employees

> 180 million revenue

Nr. Hotels

2011

Year

2013

3

2015

5

2017

13

2018

16

2019

26

2020

31

2021

39

2022

43

2023

2024

Foundation of tristar hotel group

Partnership with

IHG

Partnership with



Partnership with



First hotel opening in Austria



First hotel opening in Switzerland



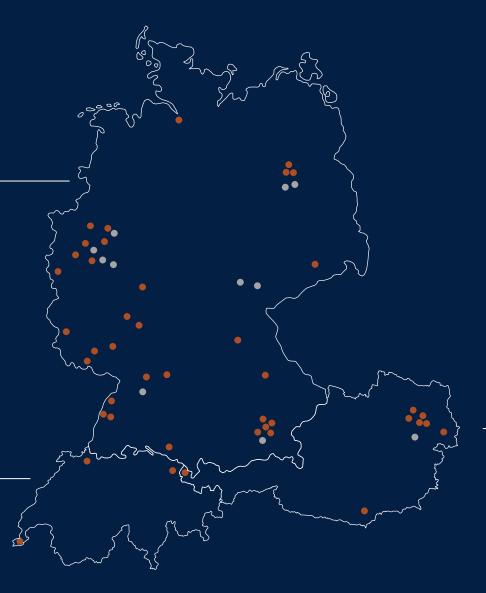
## PRESENCE

#### **GERMANY**

- 33 Hotels 5.191 Rooms
- •13 Hotels •1.932 Rooms

#### **SWITZERLAND**

• 3 Hotels • 487 Rooms



#### **AUSTRIA**

- 8 Hotels1.101 Rooms
- 1 Hotel 136 Rooms

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## OUR TRISTARS





## **1,237 TRISTARS**

in our hotels and HQ are the basis of our success

#### **OUR VALUES**

Open, respectful and congenial interaction for satisfied employees

#### THE RESULT: OUR AWARDS

One of the best employers in the industry













# OUR FRANCHISE PARTNERS & BRANDS











# Indigo Dresden









## OUR HOTELS







## LIFESTYLE-AND BOUTIQUE HOTELS

Hotels Rooms
5 741
3 501

HOTEL INDIGO







## FULL SERVICE HOTELS

Hotels Rooms
4 814
1 142

OpenPipeline



MERCURE





## LIMITED SERVICE HOTELS

Hotels Rooms

33 4.961

1.14

OpenPipeline















## SERVICED APARTMENTS

Hotels	Zimmer
2	263
2	278

● Eröffnet ● Pipeline



Residence IN.





# TRISTAR AS AN OPERATING PARTNER

We are proud of our financial independence and sustainable growth without external financing and guarantee our partners strong, long-term relationships.

As a white-label-operator, we combine the global reach of our hotel brands with local operating expertise — a perfect match for every successful hotel project.

We sign strong, market-standard lease agreements with our real estate partners, taking on the operational risk while guaranteeing attractive returns and stability.

#### Our Awards:

- Treugast Rating "A" in 2022
- Top 4 "Most Wanted Investment Partner" in 2021 according to Treugast

#### **OUR REAL ESTATE OWNERS**





























## OUR DEVELOPMENT PLAN

### We offer

- Long-term lease agreements
- Strong guarantee packages
- 30+ international brands from IHG, Hilton, Accor und Marriott
- Segments: economy, midscale, lifestyle, upscale and serviced apartments
- Great flexibility in product design and room concepts

#### We look for

- A, B and C locations, as well as leisure destinations
- City center and locations with excellent connections to the public transport network
- New built, conversion (office & retail), rebranding of existing hotels
- Single- or mixed-use assets
- $> 2.500 \text{ m}^2 \text{ GFA}$

## SEARCH PROFILE

Suchprofil im Detail:

Lifestyle / Boutique	A & B cities Leisure destinations	35-45 m2	> 80
Full Service	A & B cities	40-50 m2	> 100
Limited Service	A, B & C cities Leisure destinations	25-35 m2	> 100
Serviced Apartments	A & B cities Mixed Use	40-50 m²	> 40

## BRAND OVERVIEW



## CONTACT



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